



**Media Contact:**

Dani Kenison  
CommVault  
732-728-5370  
[pr@commvault.com](mailto:pr@commvault.com)

**Investor Relations  
Contact:**

Michael Picariello  
CommVault  
732-728-5380  
[ir@commvault.com](mailto:ir@commvault.com)

**Media & Investor Relations:**

Suzanne Becker Gallagher  
Incentra Solutions, Inc.  
303-327-1098  
[sbecker@incentrasolutions.com](mailto:sbecker@incentrasolutions.com)

**INCENTRA AND COMMVAULT RENEW SOFTWARE-AS-A-SERVICE  
AGREEMENT**

*Data Protection Offering Helps Mid-Market Companies Streamline Data Management*

**OCEANPORT, N.J. and BOULDER, Colo. — January 7, 2008** — CommVault® (NASDAQ: CVLT) and Incentra Solutions, Inc. (OTCBB: ICNS), a leading supplier of IT products and services in North America and Europe, today announced an extension to their existing managed services agreement. For the last five years, Incentra has been using CommVault's award-winning Galaxy® Data Protection software as the foundation for their [Software-as-a-Service \(SaaS\) offering](#). Since first making CommVault Data Protection software available in September of 2002 as part of a complete SaaS solution, the two companies have seen broad adoption as approximately 1,400 worldwide customers across multiple industries have leveraged the managed service to solve IT challenges such as branch office data protection, remote backup and disaster recovery.

To ensure the continued delivery of best-in-class services, the two companies have signed a new three-year agreement for the use of CommVault software. This agreement builds on their existing track record of success and will provide Incentra customers value-added data protection services as part of the SaaS offering, based on CommVault's [Simpana™](#) software.

According to Lauren Whitehouse, analyst, Enterprise Strategy Group, "Data protection delivered through a SaaS model is a booming market and carries with it an enormous potential for reducing IT infrastructure and personnel costs. Due to explosive data

growth, data protection has become increasingly more time-consuming, error-prone and costly, leading IT decision-makers to examine outsourced solutions. The combined enabling technology from CommVault and infrastructure and service delivery from Incentra delivers a highly differentiated solution.”

### **Solidifying Position in SaaS Market: Building on Long-Standing Relationship**

“With the right resources, expertise and budget, protecting and securing business data is less of a challenge; the problem is that most mid-sized businesses don’t have that capability,” said Shawn O’Grady, president and chief operating officer of Incentra.

“Over the five years of our relationship with CommVault, we have validated that our SaaS protection applications are economically a better option when delivered by an experienced provider like Incentra. By using CommVault software to protect our customers’ data, we’re making it easier and less expensive for small to mid-sized businesses to have the levels of protection, reliability and availability they need for their business data.”

Recent industry analyst research confirms that more and more companies continue to evaluate SaaS to defer capital outlays and infrastructure costs. Gartner predicts that by 2011, the worldwide SaaS market will grow to over \$19 billion<sup>1</sup>.

“Announcing that Incentra has renewed with CommVault and has managed well over 1,000 customers over the last five years is testament to CommVault and Incentra’s ability to deliver high-value SaaS data protection applications,” said David West, CommVault’s vice president of marketing and business development. “While there have been overtures into this market space by other vendors, none of them bring the level of experience and customer satisfaction that CommVault and Incentra have fostered in building this impressive client roster.”

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<sup>1</sup> “Gartner Finds SaaS Market to Hit \$19.3 Billion by 2011,” TMC Net, David Sims, March 7, 2007

Using the CommVault-Incentra SaaS delivery model, customers get the same features offered by [traditional data protection software](#) – including disaster recovery, encryption, SLA guarantees and storage reporting – without incurring the extra burden of running their own servers, operating a network to connect branch offices and hiring a large IT staff. By leveraging CommVault’s Data Protection software and the Incentra GridWorks operations system, Incentra provides businesses the ability to move the infrastructure, or at least the portion that deals with backup and restoration, offsite to achieve the appropriate level of business continuity for their operations. Backups are performed automatically and continuously either locally or over the Internet, and data is moved off-site to a remote and secure data center, without manual IT intervention by the customer.

Incentra customer Luxembourg-based COLT, provides data, voice and managed services to businesses, governments and telecommunications carriers throughout Europe. Like other service providers looking for data protection software, COLT faced two choices. “We could choose a traditional backup application or opt for the newer SaaS model and have our business-critical data managed outside of our premises, thereby alleviating many of the headaches and administrative costs associated with managing the protection of our IT infrastructure and its maintenance,” stated Jean-Philippe Sohier, product marketing director, COLT Managed Services. “The decision was to choose the most robust partner with competitive solutions for our customers. A solid provider in the market, Incentra offered us unbeatable service levels, low cost of ownership and the reliability of a high-end protection solution based on CommVault products.”

### **Pricing and Availability**

For additional information on licensing data protection within a SaaS model currently available through Incentra Solutions Inc., please contact Incentra at [partners@incentrasolutions.com](mailto:partners@incentrasolutions.com).

### **About Incentra Solutions**

Incentra Solutions, Inc. ([www.incentrasolutions.com](http://www.incentrasolutions.com)) (OTCBB:ICNS) is a provider of complete IT & storage management solutions to enterprises and managed service

providers in North America and Europe. Incentra's complete solution includes managed services, professional services, hardware and software products with the Company's First Call and Enhanced First Call support services, IT outsourcing solutions and financing options.

### **About CommVault®**

A singular vision – a belief in a better way to address current and future data management needs – guides CommVault in the development of Singular Information Management™ solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana™ software was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Resource Management and Search. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at [www.commvault.com](http://www.commvault.com). CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States. (cvlt-pt)

### **Safe Harbor Statement**

This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's and Incentra's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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