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**FOR IMMEDIATE RELEASE**

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**Incentra Solutions, Inc. Achieves Gold Certification and  
Advanced Unified Communications Specialization from Cisco**

Boulder, CO – **November 7, 2007** – Incentra Solutions, Inc. announced today that it has achieved Gold Certification and Advanced Unified Communications Specialization from Cisco®. These designations provide Incentra with the resource framework to develop an expertise to sell, plan, design, implement and operate Cisco networking solutions.

The Advanced Unified Communications Specialization recognizes Incentra as having fulfilled the training requirements and program prerequisites to sell, deploy and support comprehensive Cisco Unified Communications solutions with the following products: the Cisco Unified CallManager, Cisco Unity® Connection, Cisco Unity voice messaging and unified messaging, and Cisco Unity Express, Cisco Unified Contact Center Express, Cisco Unified Videoconferencing and Cisco Unified MeetingPlace® Express.

“Whether our customers are looking to optimize existing technology or deploy a new wide area network (WAN) to improve performance, our highly knowledgeable engineering team is continually training and building its skills with new certifications and specializations to meet the diverse needs of our customers. It is an investment we are committed to,” said Tom Sweeney, Incentra’s Chairman and CEO. “Gold and Advanced Unified Communications are only the beginning as Incentra hopes to achieve Master Security and Data Center Specializations in the future as well.”

He adds, “To earn Cisco Gold certification, we invested a great deal of time meeting Cisco’s stringent personnel, training, customer satisfaction, specialization, and post-sales support requirements. Our customers will benefit greatly from our Cisco Gold status and specialization in unified communications. With more than 100 engineers and 70 sales professionals across the country, Incentra is extremely well positioned to provide the mid-tier market complete solutions with industry-leading technology, supported by enterprise-level managed services and flexible financing options.”

“As a Cisco Advanced Unified Communications Specialized Partner, Incentra is among the industry’s elite in providing integrated, collaborative and adaptive unified communications solutions,” said Edison Peres, vice president and chief go to market officer for worldwide channels at Cisco.

As a Cisco Gold Certified Partner, Incentra receives access to the latest Cisco customer satisfaction tool, Partner Access onLine (PAL). The new PAL tool is based on the same technology that Cisco uses to monitor and improve its own customer satisfaction. Other benefits include increased access to the Cisco technical support teams as well as access to password-protected Websites with real-time product and training information.

Cisco Gold Certified partners are recognized and rewarded for employing some of the industry’s best-trained network technicians who can demonstrate their expertise in planning, designing, implementing and supporting Cisco network solutions. These teams of network technicians are audited annually to ensure that they consistently deliver industry-leading support and maintain the rigorous Cisco standards for network expertise and support capabilities. Cisco Gold Certified partners provide 24x7 technical services with one-hour response time for problem resolution and four-hour on-site response capabilities. These rigorous support requirements highlight Incentra’s commitment to supporting its strategic business network and sustainable business models.

MORE-MORE-MORE

The Cisco Channel Partner Program provides partners with training, validation and rewards for building the sales, technical, and Cisco Lifecycle Services skills necessary to deliver value-added integrated solutions to customers. Cisco channel partner certifications—premier, silver, and gold—reflect a breadth of skills across key technologies and a partner’s ability to deliver integrated networking solutions. Cisco specializations—express, advanced, and master—reflect an increasing depth of sales, technical, and Cisco Lifecycle Services capabilities in specific technologies.

**About Incentra Solutions, Inc.**

Incentra Solutions, Inc. (OTCBB:ICNS) is a provider of complete IT & storage management solutions to enterprises and managed service providers in North America and Europe. Incentra’s complete solution includes managed services, professional services, hardware and software products with the Company’s First Call and Enhanced First Call support services, IT outsourcing solutions and financing options. For more information, visit [www.incentrasolutions.com](http://www.incentrasolutions.com).

**Incentra Solutions Forward Looking Statements**

*Certain information discussed in this press release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the federal securities laws. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions at the time made, it can give no assurance that its expectations will be achieved. Readers are cautioned not to place undue reliance on these forward-looking statements. Forward-looking statements are inherently subject to unpredictable and unanticipated risks, trends and uncertainties such as the Company’s inability to accurately forecast its operating results; the Company’s potential inability to achieve profitability or generate positive cash flow; the availability of financing; and other risks associated with the Company’s business. For further information on factors which could impact the Company and the statements contained herein, reference should be made to the Company’s filings with the Securities and Exchange Commission, including Annual Reports on Form 10-KSB, Quarterly Reports on Form 10-QSB and Current Reports on Form 8-K. The Company assumes no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.*

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